

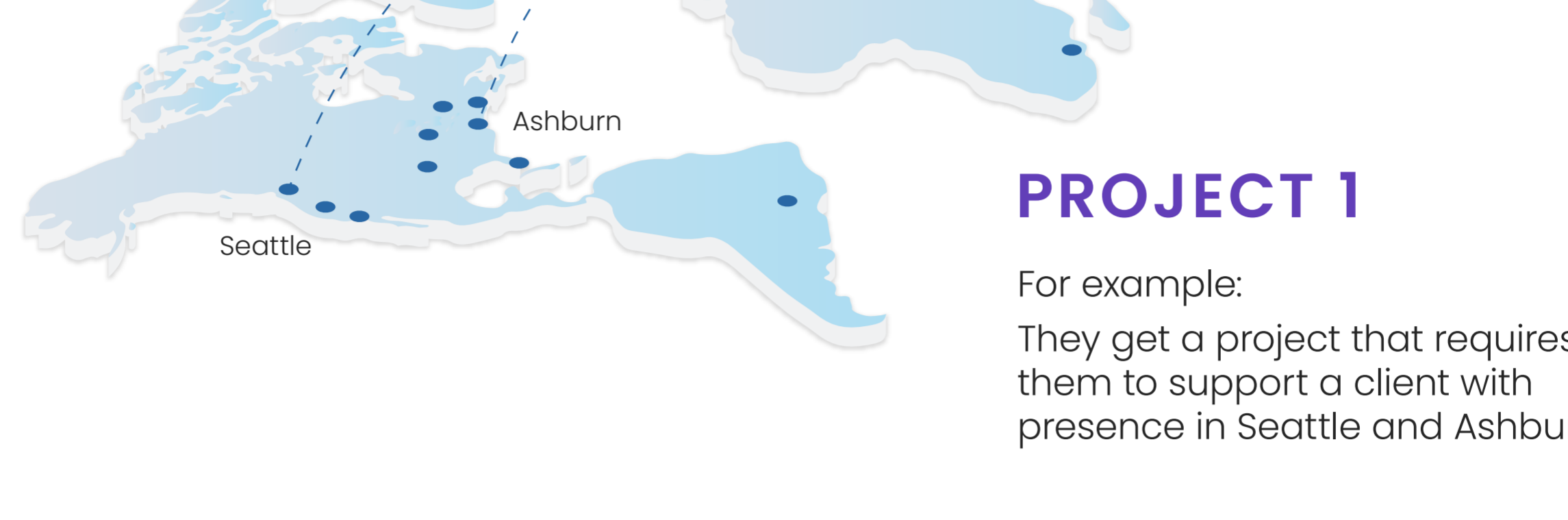
# RETHINKING OFFSHORE DELIVERY: Is Your WAN Ready?



Offshore Delivery Centers (ODCs) have very unique and dynamic requirements when it comes to network connectivity, and for good reasons. Unlike a regular enterprise, an ODC is like an extended branch of the diverse clientele it supports.



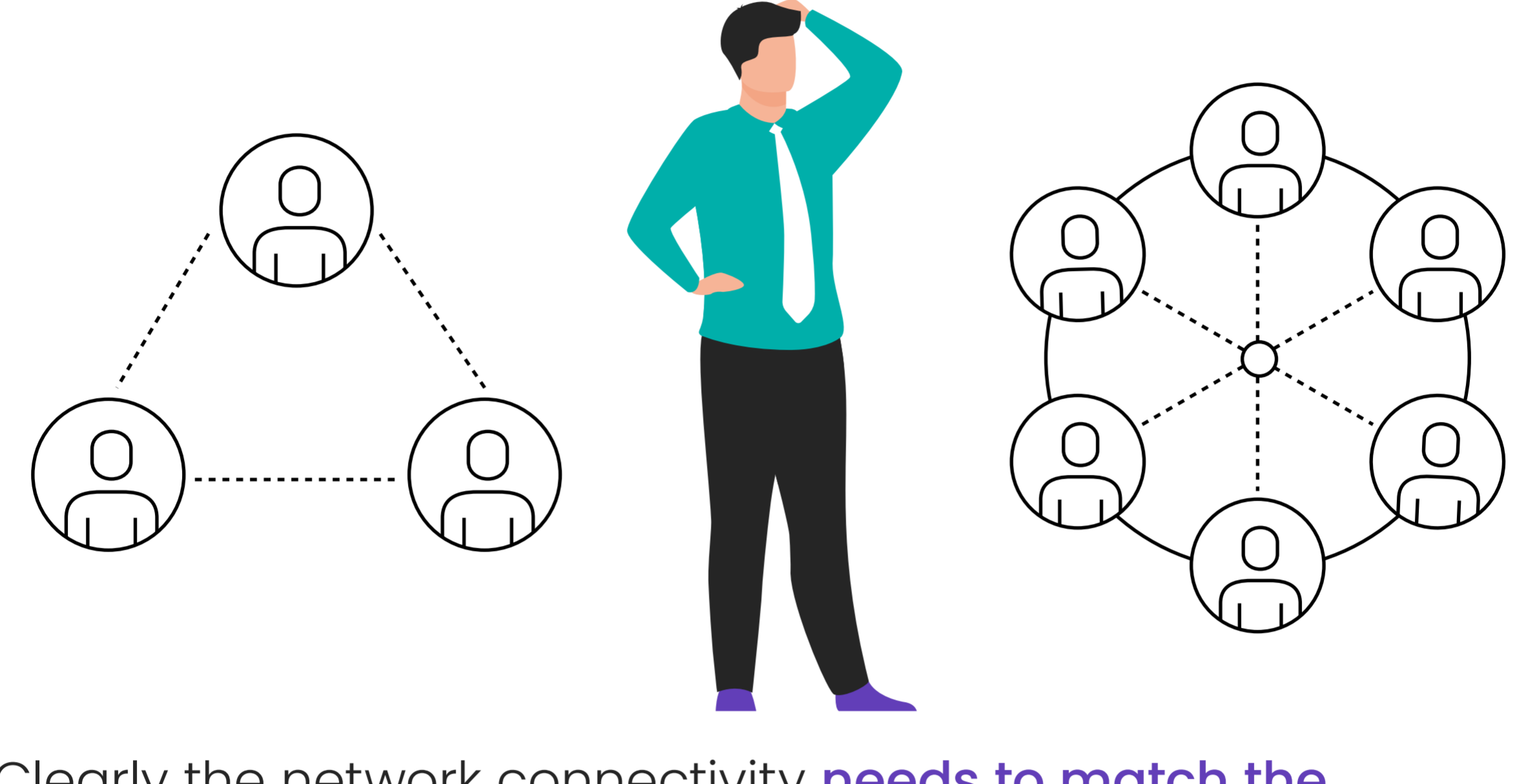
Which also means they have a very dynamic infrastructure to run, where sites keep scaling up and down as and when a project commences...or completes.



**PROJECT 1**  
For example: They get a project that requires them to support a client with presence in Seattle and Ashburn.

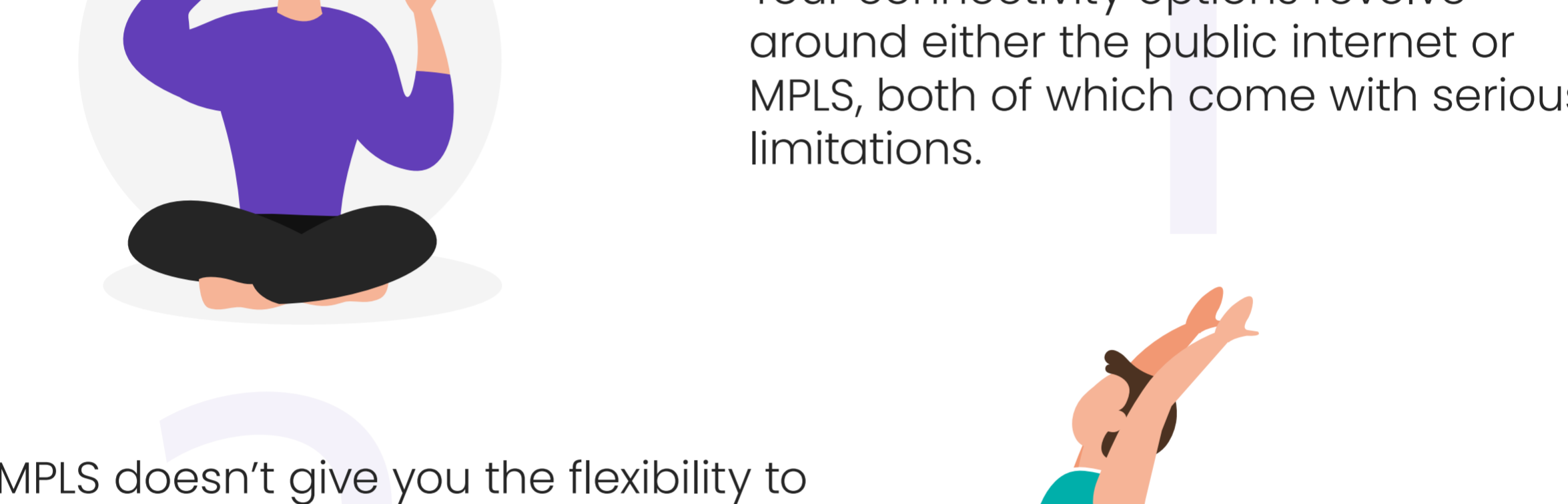


**PROJECT 2**  
As the first project completes they no longer need connectivity to Seattle and Ashburn. The new project, however, is for a client based out of Sydney and London.



Clearly the network connectivity needs to match the flexibility and dynamic nature of their business requirements

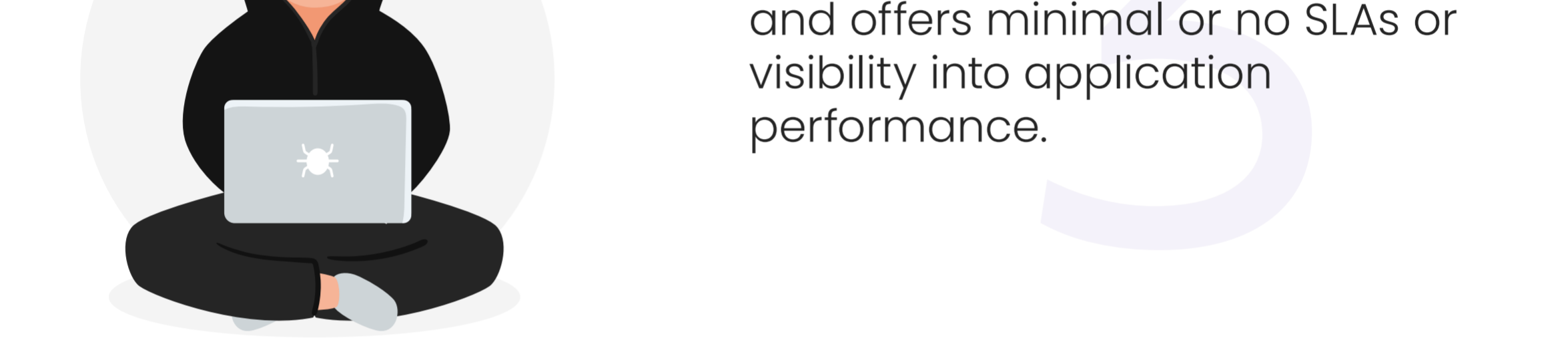
If you have been in the Offshore Delivery business long enough, you've most likely experienced these nightmares



Your connectivity options revolve around either the public internet or MPLS, both of which come with serious limitations.

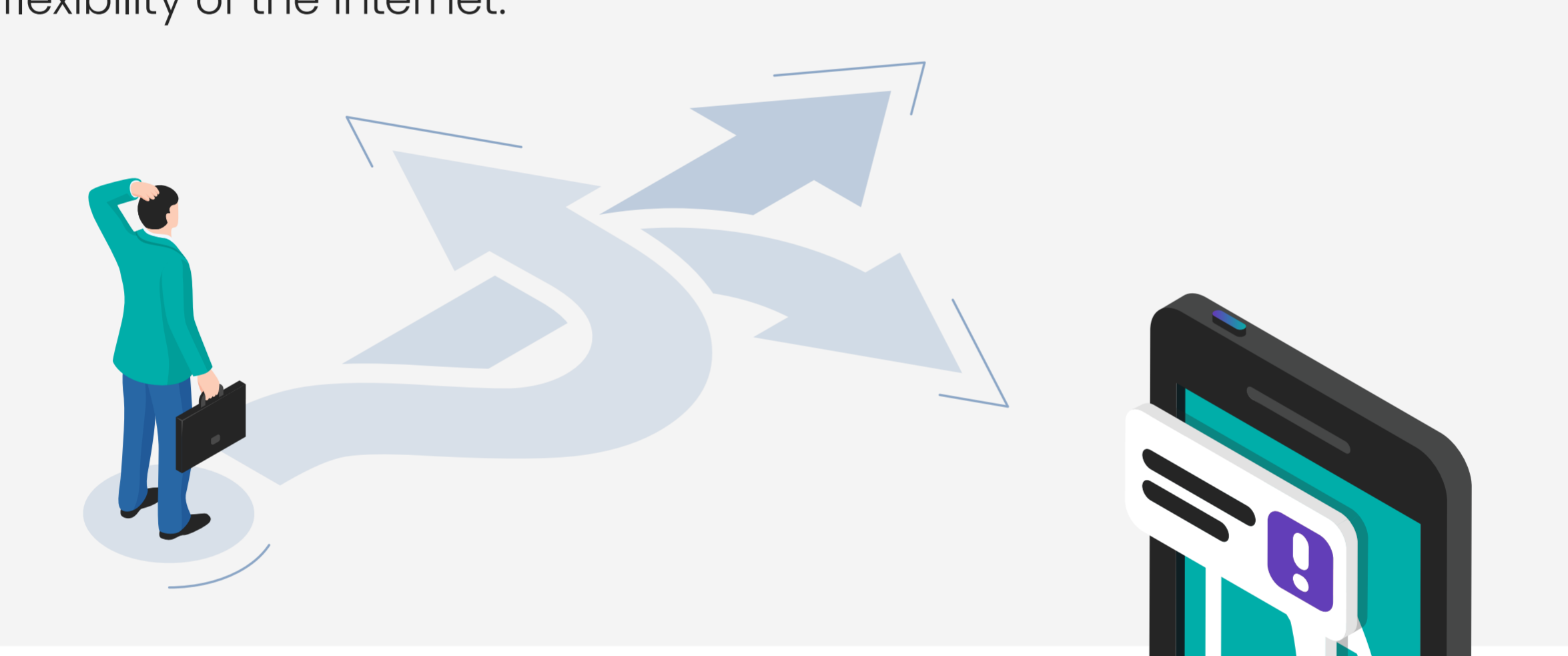


MPLS doesn't give you the flexibility to scale up and down in tandem with your business requirements. The dynamic nature of ODCs doesn't work with the rigidity of MPLS.

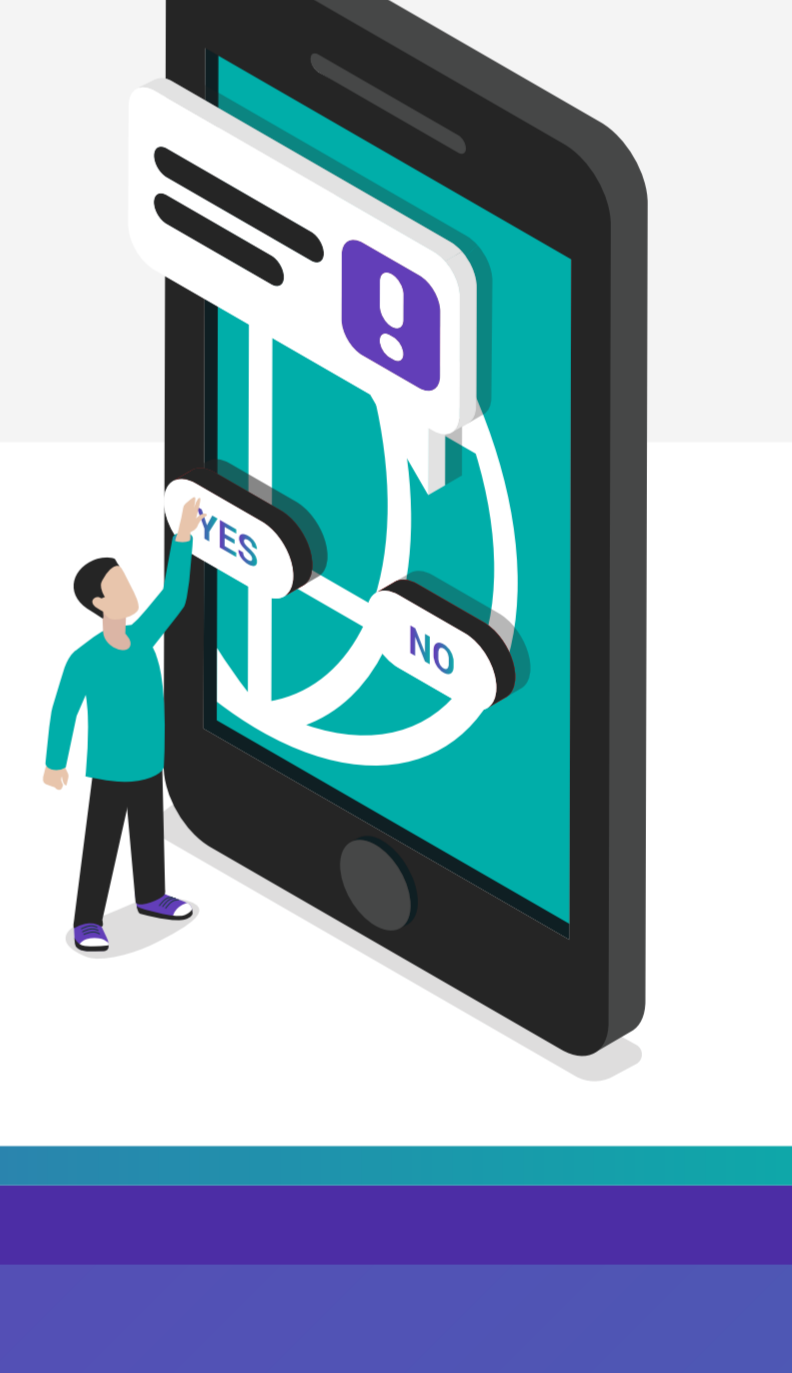


The internet just isn't business grade and offers minimal or no SLAs or visibility into application performance.

For businesses trying to squeeze as much as they can out of every scarce dollar, the choice between MPLS and public internet is not an easy one. More often than not it's a trade-off between the reliability of MPLS and the flexibility of the internet.



What ODCs need is a Cloud-First WAN. A network that's built on the same principles as the cloud technology and can be scaled up and down at the click of a button – just like the cloud services.



This is where Aryaka, The Cloud-First WAN comes in.

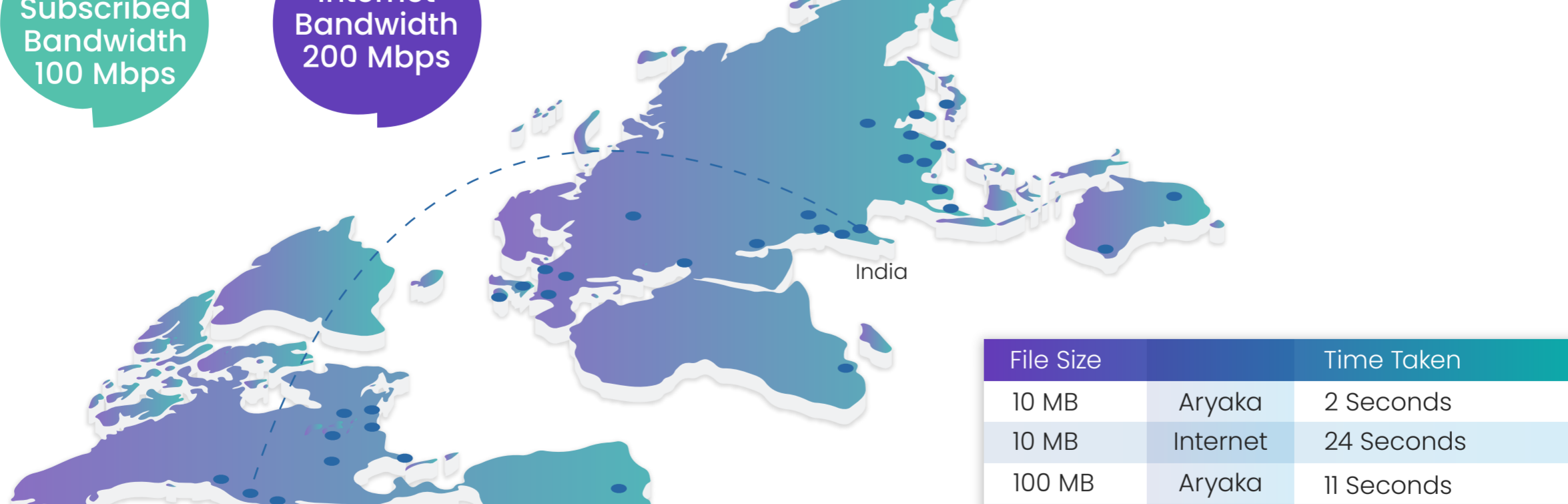
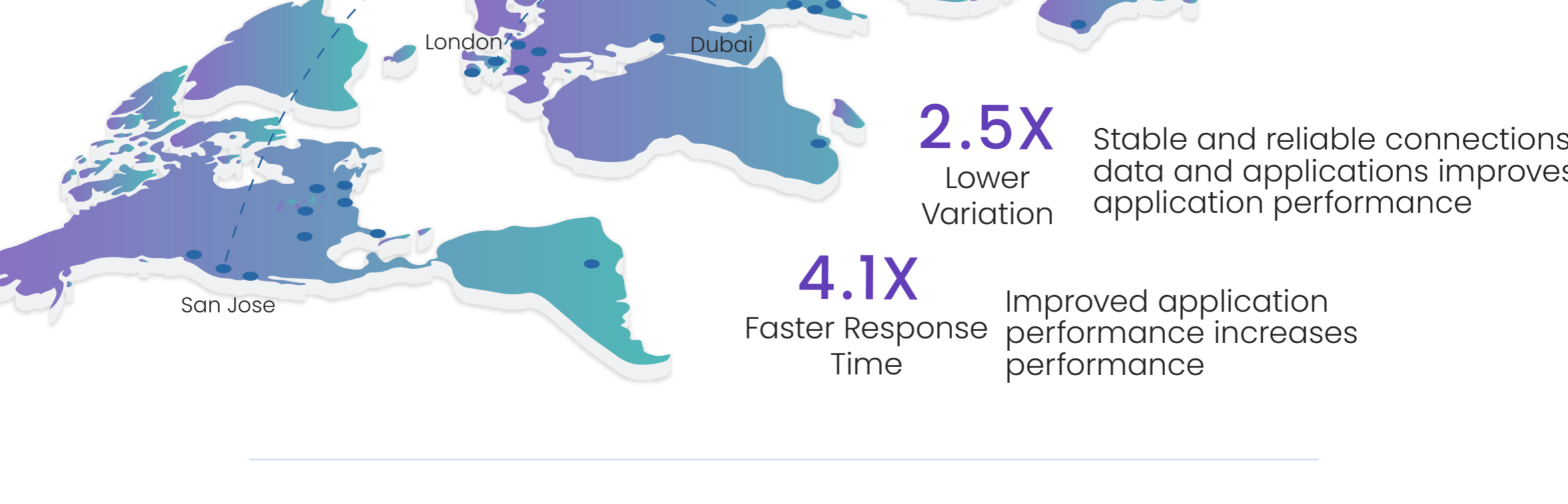


|   | 'DIY' BOX Vendor | Cloud-First Wan | Traditional Telcos And MSPs |
|---|------------------|-----------------|-----------------------------|
| Fully managed service with 24/7 support and global NOCs                 | ✗                | ✓               | ✓                           |
| Managed last-mile connectivity with procurement and monitoring          | ✗                | ✓               | ✓                           |
| Multi-Cloud fiber architecture with direct laas/PaaS/SaaS connectivity  | ✗                | ✓               | ✗                           |
| Guaranteed application performance with built-in WAN optimization       | ✗                | ✓               | ✗                           |
| Global L2 Points-of-Presence reaching 95% of world's knowledge workers  | ✗                | ✓               | ✗                           |
| Consistent global SLAs with single point of contact (SPOC) and high NPS | ✗                | ✓               | ✗                           |
| Edge and cloud, security options with managed security                  | ✗                | ✓               | ✓                           |

An end-to-end managed Cloud-First WAN that lets your business:

- Connect and activate new customer sites to ODCs in days
- Bandwidth scaling in minutes
- Support for any cloud
- Ability to buy bandwidth pool

The Results Speak for Themselves!



| File Size | Aryaka   | Time Taken        |
|-----------|----------|-------------------|
| 10 MB     | Aryaka   | 2 Seconds         |
| 10 MB     | Internet | 24 Seconds        |
| 100 MB    | Aryaka   | 11 Seconds        |
| 100 MB    | Internet | 1 Min 37 Seconds  |
| 1000 MB   | Aryaka   | 1 Min 48 Seconds  |
| 1000 MB   | Internet | 26 Min 50 Seconds |

A One Stop Shop for All Things Connectivity:

- Application in DC to ODC
- ODC to IaaS Providers
- Internet Published VDI to ODC
- SSL VPN Concentrators to Users
- ODC to SaaS Providers

